



Photo by: Through The Woods Photography

2018-2019
ANNUAL REPORT
LIVE UNITED



THANK YOU FRIENDS!

Your investment in United Way of Denton County helped us to:

- Mobilize a record \$2 million to improve and transform lives across Denton County in partnership with over 40 nonprofit organizations (p. 8);
- Successfully transition the Veteran Community Navigator program to the Denton County Veteran Service Office which led to increased collaboration to serve Veterans in need (p. 7);
- Increase access to safe and affordable housing for Denton County households in crisis with the Homeless Housing Navigator who centralizes communication between landlords and housing service agencies (p. 6);
- Launch the Denton County Workforce Success Leadership Team to better align bundled, integrative services to move people from surviving to thriving (p. 4).

Working together, we can continue to build a better Denton County. A newly-formed landmark alliance with United Way Metropolitan Dallas expands our footprint into Southern Denton County. This means more opportunity to transform and improve lives.

On behalf of our Board of Directors, thank you for being part of the movement to LIVE UNITED for Denton County.



Lyle Dresher
2017-2019 Board Chair

Gary Henderson
President & CEO

Brandon McCleskey
2019-2020 Board Chair



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2018-2019 BOARD OF DIRECTORS

Josh Ashford

Ashlie Bagley

Mike Ball

Jo Ann Ballantine*

Laura Behrens*

Dr. Derrell Bulls

Tony Clark

Ray Croff*

Mariella Cudd

Dr. Mary Curtis

Dr. Sheri L. Dragoo

Lyle H. Dresher*

Andy Eads

Patrice Frisby

Sharon Garrett

Richard Godoy

Phoebe Hampton

Dr. Linda Holloway

Lee Howell

Jacqueline Jackson

Kit King

David Koontz

Dr. Randall Langston

Dr. O. John Maduko

Dirk Maiwald

Brandon McCleskey

Ernie McCraw

Sherri McDade

Glen McKenzie

Dr. Teresa McKinney

Janie McLeod

Mark Merki*

Dr. Bettye Myers*+

Ellen M. Painter*

Micah Pazoureck*

Mark Pullam

Andre Rheault

Nancie Rodems

Gregory J. Sawko*

Patricia Sherman

Scott Sherman

Debbie Smatresk*

Jason Stewart

Cardell Velez

Dr. Jeff Williams

Dr. Jamie Wilson

* EXECUTIVE COMMITTEE

+ deceased

Photo provided by
Eagleton Photography



CHILDREN & FAMILIES

"I SPEND A LOT OF MONEY ON (SCHOOL) SUPPLIES.

THE BACK TO SCHOOL FAIR IS A GREAT PROGRAM."

Sagrario, Mom of Two Denton ISD Students



DENTON COUNTY
WORKFORCE SUCCESS
LEADERSHIP TEAM

In 2018, Denton County Workforce Success Leadership Team was formed to increase financial capabilities and earning potential for working families in Denton County to move them from survival to stability.

VITA

Volunteer Income Tax Assistance

SEVENTY VOLUNTEERS

donated a total of

1,957 HOURS

preparing low-income tax returns

TOTAL TAX REFUND

2015 \$1,693,503

2016 \$1,910,378

2017 \$2,017,803

2018 \$2,112,418

Through our collective impact work, we were able to bring

\$93,875

in grants and program funds to help families in Denton County (non-donor dollars)

257



“MENTAL HEALTH CONDITIONS EFFECT SO MANY MORE PEOPLE THAN JUST THAT IMMEDIATE PERSON OR THEIR FAMILY.

UNITED WAY OF DENTON COUNTY HAS WORKED TO IMPROVE ACCESSIBILITY TO MENTAL HEALTH SERVICES.”

Barbara & Ernie McCraw

MENTAL HEALTH



Sequential Intercept Model (SIM) Mapping Workshop

UWDC convened 53 representatives across 28 Denton County entities to participate in a SIM mapping workshop to divert those with mental health conditions out of jails and to appropriate care.

Through our collective impact work,
we were able to bring

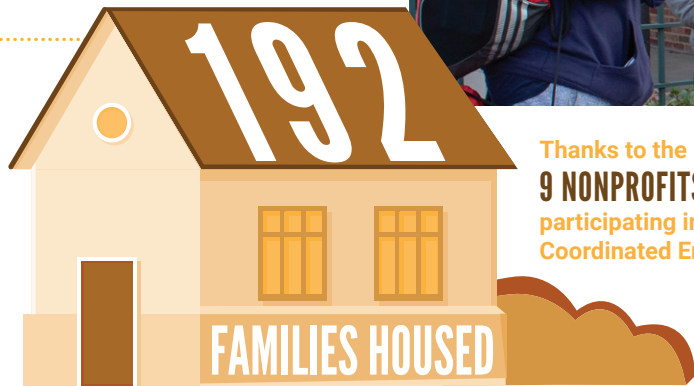
\$368,755

in grants and program funds to offer mental health training and promote awareness
(non-donor dollars)

HOMELESSNESS

75 VOLUNTEERS

canvassed the county to survey people experiencing literal homelessness for the 2019 Point-in-Time Count.



Thanks to the **9 NONPROFITS/AGENCIES** participating in our Coordinated Entry Process.

HOMELESSNESS AVERTED FOR

29

HOUSEHOLDS 

using only \$13,115 in funds



DENTON COUNTY

HOMELESSNESS BARRIERS FUND

Learn more at BarriersFund.org

Through our collective impact work, we were able to bring

\$295,012

in grants and program funds for homelessness prevention and intervention programs in Denton County (non-donor dollars)

In partnership with the Denton County Transportation Authority,
we gave

56 TRANSPORTATION PASSES TO VETERANS IN NEED

to access employment, medical, legal, and income
services, as well as food pantries, etc.



230

VETERANS SERVED BY
VETERAN
COMMUNITY NAVIGATOR
FROM APRIL 2018 TO OCT. 2018

The VCN proved successful referring over 700 clients from
inception to October 2018, when it officially began operation
as part of the Denton County Veteran Service Office.

VETERANS

Denton County Homeless Veterans Stand Down and Resource Fair



“THERE HAVE BEEN TIMES IN MY
FAMILY’S LIFE WHERE WE NEEDED HELP
AND SUPPORT TO MAKE IT THROUGH.
WITHOUT THE SELFLESSNESS OF PEOPLE
LIKE THOSE THAT SERVE UNITED WAY OF
DENTON COUNTY,

**THE OUTCOME WOULD HAVE BEEN
DRASTICALLY DIFFERENT.”**

Cardell Velez
3rd Generation Air Force Veteran

NETWORK OF NONPROFITS

PARTNER AGENCIES



In 2019, United Way of Denton County Mobilized

\$2 MILLION

in partnership with our Network of Nonprofits*

DENTON HOUSING AUTHORITY GRANT RECIPIENTS

Denton County Friends of the Family
Giving HOPE, Inc.
Christian Community Action (CCA)

IMPACT GRANT RECIPIENTS

Goodwill Industries
MHMR of Denton County
Monsignor King Outreach Center
Sanger ISD Student Outreach
Ranch Hand Rescue
Youth & Family Counseling

CHANGE DOESN'T HAPPEN ALONE

*Full list of our Network of Nonprofits at UnitedWayDenton.org/Network-Nonprofits

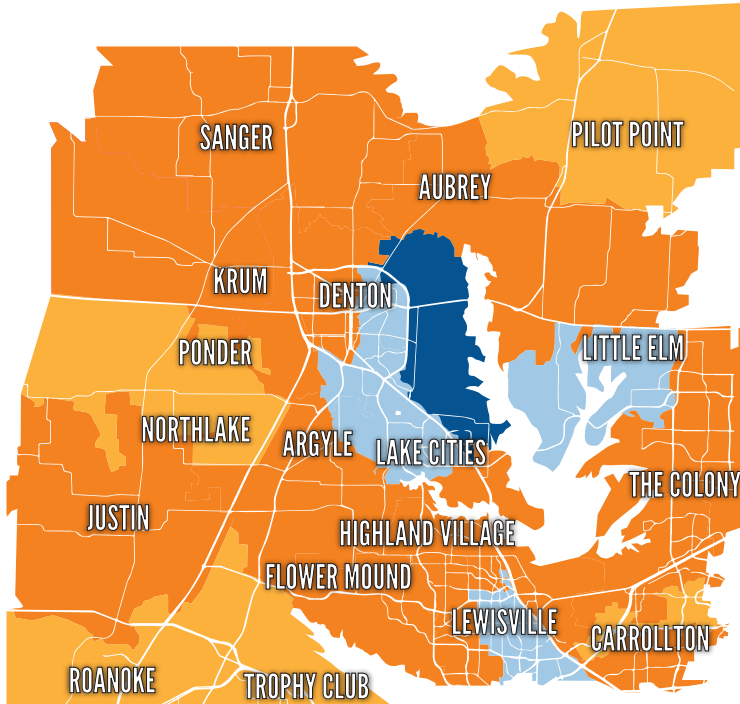


"As a supporter and community servant at a partner agency, I have a full circle view of how United Way of Denton County puts the needs of our community first.

THE RESEARCH AND TRAINING PROVIDED TO OTHER NONPROFITS TRULY MAKE A REAL DIFFERENCE."

JaChel Redmond
CEO of Special Abilities of North Texas

OF PEOPLE HELPED BY PARTNER AGENCIES



- | | | |
|-------------------------------|---------------------------|-----------------------------|
| Jo Ann Ballantine & Roy Busby | Zach & Monica Glenn | Chardean Newell Estate |
| Mark & Sarah Barber | Dr. Linda Holloway | Ellen M. & David E. Painter |
| Karen & Charles Brown | Dr. Greg & Jackie Jackson | Patterson Family |
| Susan & Ray Croff | Dr. Ling Hwey Jeng | PointBank |
| DATCU Credit Union | Kit King & Bob Montgomery | Ramel Company |
| Ray David, Jr. | Reneè & David Koontz | Jud & Pat Sherman |
| Lyle & Lindy Dresher | Brandon & Yesi McCleskey | Dr. Neal & Debbie Smatresk |
| Dr. Carine Feyten & Chad Wick | Barbara & Ernie McCraw | Michael & Vicki Smith |
| First State Bank | Glen & Cortney McKenzie | UMB Bank |
| First United Bank | Janie McLeod | Bill E. Utter Ford Family |
| Robin Fox | Linda & Jim McNatt | Dr. Jeff & Tami Williams |
| Dr. J.W. Giese+ | | + deceased |

2018-2019 GIVING HONOR ROLL

\$100,000 +



Denton Housing
Authority



\$50,000 - \$99,999



\$10,000-\$49,999

Bill Utter Ford*

Burlington Northern
Santa Fe Fd.

Denton Record-Chronicle*

Denton Supportive Housing
Project, Inc.

First United Bank

IBM

Internal Revenue Service

Lake Dallas ISD

Lewisville ISD

Links Construction

Merki & Associates, P.C.*

Morrison Milling Company

PointBank

QuikTrip

Rooms To Go

Securus Technologies, Inc.

Target Distribution Center

Texas Health Presbyterian
Hospital Denton*

Texas Woman's University*

UMB Bank

University of North Texas*

\$1,000-\$9,999

Abbott Labs

AccessBank Texas

Alcon Laboratories

Allison Engineering Group

American Airlines

American Eagle Harley-Davidson

American National Bank & Trust

Andy B's Entertainment

AT&T

Atmos Energy Corporation

Axis Realty Group/
Northbridge Management
& Consulting

Bank of America

Baylor Heart Hospital
Denton

Baylor Scott & White Health
Care System

Best Western Premier
Crown Chase Inn & Suites

Car Toys

Children's Advocacy Center
For Denton County

Cima Solutions Group, LTD

City of Corinth

City of Highland Village

Classic of Denton

Communities Foundation
of Texas

Computer Services, Inc.

ConocoPhillips

Coserv

D&S Engineering Labs
PLLC

Denton Chamber of
Commerce

Denton Benefit League

Denton County*

Denton County Transit
Authority

Denton Hi Noon Lions Club

Department of Health &
Human Services

Embassy Suites by Hilton
Denton Convention Center

Fluor Corporation

Gohlke Custom Pools

Groggy Dog

Guaranty Bank & Trust,
N.A.

Gunn Nissan of Denton

Hicks Lightning Protection

HOLT CAT

Honda of Denton

Huffines Kia Subaru Denton

Illinois Tool Works

Independent Bank

iteachTEXAS

Jagoe-Public

James Wood Autopark

John E. Baines, P.C.

JP Morgan Chase

Kwik Kar-Denton South

Low Voltage Solutions, Inc.

Medical City Denton*

Mobius Financial Advisors

Modern Woodmen

North Central Texas
College*

North Texas Collegiate
Academy

Orison Holdings, LLC

PepsiCo

Pioneer Natural Resources
Co.

Ramel Company, LLC

Raytheon

ReadyRosie

RealPage Inc.

Rudy's "Country Store" and
Bar-B-Q

Sante Center For Healing

Sawko & Burroughs, P.C.*

ServePro Denton

Simmons Bank

State Farm Insurance

Target Corporate

TDIndustries

Texas Tech Health
Sciences Center

The Stafford Team - Keller
Williams

The T. Rowe Price Program

Title Resources

Town of Flower Mound

Toyota of Denton

Trinity Industries, Inc.

United Supermarkets

Verus Real Estate Advisors

Vistra Energy

Wal-Mart Distribution
Center

* CORNERSTONE OF CARING COMPANIES

What is a Cornerstone of Caring Company?

Businesses and organizations that provide outstanding support for United Way of Denton County's work to improve and transform lives in Denton County.

Cornerstone companies go above and beyond Employee Giving Campaigns with a corporate gift, employee volunteer engagement, and/or serving as a community advocate for United Way.

Learn more at

UnitedWayDenton.org/Cornerstone-Caring





LEADERSHIP GIVING CIRCLE

\$2,500 - \$9,999

Mr. Robert Adams

Mr. Joseph Bowe

Mr. & Mrs. Ray David, Jr.

Mr. James Irwin

Mr. Aaron Alt & Ms. Jennifer Konz-Alt

Ms. Ellen Lobst

Mr. & Mrs. Glen McKenzie

Mr. Mark Merki

Mr. & Mrs. David Rowley

Ms. Dolores Van Dyke

\$1,000 - \$2,499

Ms. Stacie Talbert Anaya

Mr. Carl Anderson

Ms Sammie Baker

Mr. Roy Busby & Ms. Jo Ann Ballantine

Ms. Heidi Barr

Ms. Donna Barron

Ms. Evelyn Barthold

Ms. Debrah A. Beck*

Mr. & Mrs. Michael Behrens

Ms. Aimee Bissett

Mr. Robert Bostetter

Mr. Brennan Brashears

Ms. Micah Brassfield

Mr. & Mrs. Layne Brewer

Mrs. Audrey Bryant

Ms. April Cain

Mr. Eric Carlquist

Mr. Bill Cheek

Ms. Carol Christian

Mr. Lawrence Collister

Mr. & Mrs. Brian Cree

Mr. Matthew Cullum

Dr. Mark Davis & Dr. Mary Curtis

Mr. John Daniel

Mr. Carleton Ela

Mr. Glenn Farmer

Mr. Charles Ferrell

Mr. Brock Fischer

Mr. Bobby Flobeck

Mr. James Fykes, III

Ms. Melinda Galler

Mr. Gregory Garland

Mr. John Goss, Jr.

Dr. & Mrs. Finley Graves

Mr. & Mrs. Chase Greene

Mr. J. Harrell

Ms. Cecelia Harris

Mr. & Mrs. Don & Sue Henderson

Mr. & Mrs. Gary & Pam Henderson

Mr. James Henderson

Mr. & Mrs. Richard Huckaby

Mr. David Humphreys

Ms. Vicki Huse

Dr. & Mrs. Greg Jackson

Ms. Mary Jacoby

Mr. & Mrs. Greg Johnson

Ms. Charlotte Jones

Ms. Mary Jones

Mr. & Mrs. Joseph T. Jones

Dr. & Mrs. William Kamman

Dr. M. Jean Keller*

Ms. Sandra Kelly

Mrs. Marian Kester

Mr. Alexander Kibner

Mr. & Mrs. Sennett Kirk, III

Ms. Heidi Knapik

Mr. & Mrs. David Koontz

Mr. Lawrence Kunke, Jr.

Mr. Jonathan Land

Mr. Stanley Likens

Mr. Christopher Maccio

Mr. Dean Magnusen

Mr. Garry Mans

Mr. Brandon McCleskey

Mr. & Mrs. Sean McCrory

Mr. & Mrs. David Minton

Ms. Morgan Moore

Mr. & Mrs. Jerry Morgan

Mr. Ivan Muzljakovich

Mr. Aaron Myers

Mitesh Naik

Mr. & Mrs. Bill Patterson

Mr. & Mrs. Steven Petersen

Mr. & Mrs. Guy T. Phillips

Mr. Sergay Poborka

Ms. Brisa Ponce

Dr. & Mrs. Harold Reed

Mr. Jason Roberts

Mr. & Mrs. Stephen Rodems

Mr. & Mrs. Gene Ross

Mr. Karl Schnagl

Mr. & Mrs. Fritz Schwalm

Mr. Daryl Sekishiro

Mr. Scott Sherman

Mr. Bruce Sherwood

Mr. & Mrs. Jason Skoog

Mr. & Mrs. Michael Smith

Dr. Marcia Staff*

Mr. Nathan Stafford

Ms. Martha Stanley

Ms. Megan Stewart

Mr. Philip Strange

Mr. & Mrs. Randy Sudderth

Ms. Anaya Talbert

Mr. Eric Taylor

Dr. & Mrs. Glen Taylor

Ms. Marianne Thompson

Mr. Paul Thronson

Ms. Cathy Ueckert

Mr. Stephen Varnell

Mr. Donald Vasquez

Mr. Joseph White, II

Mr. & Mrs. Robert Widmer, Jr.

Mr. & Mrs. Karl Willard

Mr. & Mrs. Bob Williams

Mr. James Williams

Ms. Julie Willis

Mr. Steven Wittau

Mr. Robert Wolf

Mr. Theodore Yan

Ms. Mary Zackary

\$750-\$999

Ms. Catherine Banks*
Ms. Kendall Bonner
Ms. Cynthia Carey
Ms. Nadia Cavner
Mr. & Mrs. Conduff
Mr. Bryan W. Delashaw
Mrs. Patrice Frisby*

Ms. Keely C. Gilchrist-Briggs
Mark Green
Mr. & Mrs. Gregory
Ms. Debby A. Grigsby
Lynne Gwinn
Mr. & Mrs. Hampton
Ms. Cynthia Holley Harris
Mr. Bob Hart

Krista M. Hodge
Ms. Diane Hyatt
Bryan Irwin
Ms. Tracie L. Lau
Ms. Georgia A. Leech
Mrs. Mary Helen Martin
Ms. Angela Matthews
Mr. Marvin E. McColm

Ms. Susan McConocha
Mr. Scott Newhouse
Mr. Brent Nicolay
Mr. and Mrs. Philips
James Chris Phillips
James A. Ricks
Mr. Darren Rimke
Ms. Tammy Schneck

Ms. Velvet A. Scott
Mr. & Mrs. Sherman
Angela Thompson
Mr. Fredrick S. Wade
Jodi Webb
*SECC Gifts



ALEXIS DE
Tocqueville
SOCIETY

"You walk away knowing you truly are helping with your dollars.

**DOLLARS ARE BEING SPENT
IN THE COMMUNITY FOR
PEOPLE IN DENTON COUNTY."**

Ellen M. Painter
Tocqueville Society Member

Photo provided by Guy T. Photography



Million Dollar
ROUND TABLE
\$1,000,000 & UP



Diamond
\$100,000 - \$999,999

Jim & Linda McNatt
Mark Merki



Emerald
\$50,000 - \$99,999

David & Renee Koontz
Dr. Bettye Myers+
The Patterson Family
Rob & Kimberly Seay

+deceased



Sapphire
\$25,000 - \$49,999

Ernie & Barbara McCraw
Zach & Monica Glenn



Pearl
\$10,000 - \$24,999

Charles & Karen Brown
Ray & Susan Croff
Dr. Carine Feyten & Chad Wick
Dr. Ling Hwey Jeng
Carolyn & Sennett Kirk, III
Joe & Janet Mulroy
David E. & Ellen M. Painter
Mike & Vicki Smith

LOCAL

MONEY RAISED IN DENTON COUNTY SUPPORTS DENTON COUNTY.

We are a local affiliate of a global organization. We pay a nominal membership fee that provides national fundraising opportunities, marketing, and staff training support. All other efforts and funds transform and improve lives right here in Denton County.

AUDITED FINANCIAL STATEMENTS

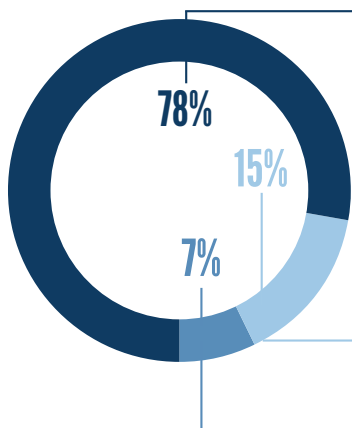
| | |
|--|-----------------------------|
| <i>Public Support and Revenue</i> | <i>Mar. 31, 2019</i> |
| Total Public Support and Revenue | \$2,371,810 |
| <i>Expenses</i> | <i>Mar. 31, 2019</i> |
| Total Expenses | \$2,667,796 |

| ASSETS | Mar. 31, 2019 |
|-----------------------------|----------------------|
| Cash & Cash Equivalents | \$868,844 |
| Investments | \$76,346 |
| Net Pledges Receivable | \$1,306,076 |
| Accounts Receivable – Other | \$42,109 |
| Prepaid Expenses | \$14,110 |
| Property & Equipment | \$3,362,961 |

| LIABILITIES & NET ASSETS | Mar. 31, 2019 |
|--|----------------------|
| Accounts Payable | \$77,404 |
| Designated Funds Payable | \$496,098 |
| Real Estate Obligation Payable | \$2,699,814 |
| Unrestricted Net Assets | \$672,319 |
| Temporarily Restricted Net Assets | \$1,137,725 |
| Deferred Revenue, Security Deposits, Lines of Credit | \$587,086 |
| Total Liabilities & Net Assets | \$5,670,446 |

IRS FORM 990

| | |
|------------------------------------|--------------------|
| Program Service Expenses (78%) | \$2,086,915 |
| Fundraising Expenses (15%) | \$395,357 |
| Management & General Expenses (7%) | \$195,413 |
| Total IRS Form 990 Expenses | \$2,677,685 |



PROGRAM SERVICE EXPENSES

In addition to Partner Agency grants, resources are used to tackle complex problems throughout Denton County. We serve as the backbone organization leading collaborative initiatives to impact children and families, Veterans, homelessness, and overall mental health.

FUNDRAISING EXPENSES

To power meaningful growth for the future, we must invest wisely in tools for efficiency and success.

MANAGEMENT & GENERAL EXPENSES

This covers a wide variety of costs associated with running an organization, such as an annual audit; electricity, water, internet, paper, etc., and is far below the 35% recommended by the Better Business Bureau's Standards for Charity Accountability.



5TH CONSECUTIVE 4-STAR RATING

United Way of Denton County recently earned our fifth consecutive

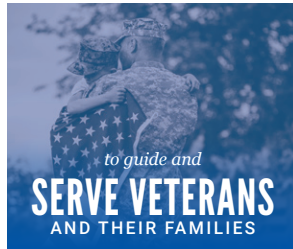
4-star rating from Charity Navigator, the leading charity evaluator in America. An achievement only 11% of evaluated charities realize, indicating we "outperform most other charities in America." Thus, donors are sure to see a return on investment of time, talent, and treasure with United Way of Denton County.

View Full 990 and Latest Audited Financials
UnitedWayDenton.org/Financial-Information

This report is compliant with the new FASB Accounting Standards Update for Not-for-Profit Entities. Learn more at FASB.org.

We empower neighbors to invest in one another to help the Denton County community thrive.
WORKING TOGETHER, WE IDENTIFY NEEDS, IMPLEMENT IDEAS, AND IMPROVE LIVES.

We LIVE UNITED 4 Denton County



#UNITED4DentonCounty

1314 Teasley Lane, Denton, TX 76205
UnitedWayDentonCounty.org | 940-566-5851



THANK YOU TO OUR 2018-2019 CORPORATE PARTNERS

